

***WHY DON'T  
YOU WANT MY  
STUFF?!***



***A BOOK BY JOSH LEVINE***

Josh Levine

## Why Don't You Want My Stuff?



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Why Don't You Desire My Stuff? A Boomer's guide to downsizing, their Millennial kid's psyche and simply things that are so...An clear to see (maybe even fun) guide through the secondary marketplace of online retailing, auctions and estate product sales. Gain an understanding of the source and demand of the marketplace and the cyclical trend that is style, buy behavior and ultimately existence. Collectors - Pick at the brain of a skilled appraiser and auctioneer. From any perspective you will finish with an understanding of the disconnect between the generations along with with actionable understanding for your unavoidable quest to liquidate seemingly undesirable stuff. Boomers - Stop asking your kids why they don't really need your stuff! Levine will reveal a few of the psychology behind their disinterest and even resentment of your products. Millennials - Yup, there's even some understanding for you personally in here. Collect consignment insight, pattern forecasting (from Pokemon to music boxes), appraisal methods and buying guidelines from CEO and auctioneer Josh Levine's almost 20 years of knowledge in the auction world. Gen-Xers - Are you captured between a rock and a hard place? Don't worry, we'll break the news to your parents about their collection of China and so on. As for you, we'll clarify the trouble of trying to sell all of your parent's and relative's items which you do not want and where you can move from there (hint: think of all the people who also don't wish their parent's stuff). From China to home furniture the Gen-Xers and Millennials simply don't watch your treasures as if you do. You escaped inheriting some beanie babies and VHS tapes from your own parents, so what do you perform with all that space? Get before your peers and start collecting now. Then, take into account the possibilities. Soon, therefore will these trinkets, furniture styles and fad items like Pokemon. You understand how bell bottoms are back? First off, pass on the minimalist pattern. Levine will shed some light on what's hot and what's not. Uncover Levine's projected market styles on a variety of pieces, compare battle stories and gain tips about online retailing.



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Five Stars Fun and informative read. Add one more item to your collection of STUFF - This Publication! Probably better still for buyers. It was educational and a great walk down memory lane reading about a lot of "the stuff" we were raised around... or explains why there may not be any potential buyers! I work at an auction house and over time I have seen the waves of worth in various items. His practical guidance can be a must-read for anybody who thinks collecting Beanie Babies, Thomas Kincaid or Avon decanters (lookin' at you, Aunt N) is simply as good as a 401(k). Informative, educational, honest and funny!. daughters of individuals who actually had remembrances of the legend of the Great American West must accept that the next generation simply doesn't talk about that emotional reference to cowboy memorabilia. Levine makes his case for these tendencies, ebbs & (I immediately took the sock monkey my grandmother produced 80 years back off the top shelf of my closet and gave it to my grandgirl! for instance, those folks who were raised in the era of "Bonanza" and had been the grandsons & or who believes there will be market for whatever is certainly hot right now. At 127 web pages, it's an instant read. flows obviously and logically; Josh offers so much experience, understanding, and helps it be enjoyable to understand.) The author's love of life shines through on every page, making this a great and enjoyable go through, and he doesn't unnecessarily belabor every point. The collection that resonated most with me was Levine's observation that your grandkids might not want your treasured (XYZ) because you under no circumstances allowed them to touch, use or play with it, and for that reason it has no genuine meaning to them. He's not the most polished article writer in the world, however the content is dependable. Auctioneer and appraiser Josh Levine talks about the changing landscape of who wants what art, furniture and ephemera, with the eye of someone who has had to get both retailers of and customers for all of it. It would be interesting and ideal for the author to add some guidelines about how we Boomers might inspire curiosity in our kids/grandkids for at least a few of the most treasured family artifacts, or even to communicate that value doesn't always equate to a price tag. I recommend this publication to anyone who is A) Overwhelmed by the chance of clearing out an estate B) The individual who might be leaving that estate for another person to deal with ... Great Read! Basically, some way, this reserve is for YOU. Quick, Fun, Informative This is a quick, fun, and informative read. Our Greatest Generation parents collected, and we fought our siblings over who would inherit those collections. Today our children, and theirs, look at us like we're crazy. Or, the other side of this coin, you might have a thing that you had no idea IS precious. My only recommendation to the author, should he ever publish a sequel, would be to discover a way to acknowledge the real emotional connection that many of us experience for our "stuff," whether it has any value. Josh backs up his observations with solid data. Sadly, he points out that emotion frequently overrules such data in the thoughts and hearts of enthusiasts. But the other part of the bad information about Hummels, brown furniture and Beanie Babies may be the surprising discovery of some items which have held or elevated value, and are good to sell at this time. While the specific good examples in this book might not hold their high or low values as markets transform, the principles remain: Study the market, study what your collection is selling for, and sell before values begin to decline. Everything about estate auctions and relatives is so spot on. Or if you are a baby boomer like me, and just engaging in the business of shopping for and selling for income, then "Why Don't You Want My Stuff. Very informative! I certainly recommend this reserve to all or any to read. I want her to Want to buy and LOVE it! It's also very useful on the tendencies of how everything you think is beneficial, just may not be. It's very helpful so you understand before you take items to someone to appraise, which means you have some idea what things to anticipate. They don't want our treasures! To put it simply superb read and I can't wait to read

more from Josh later on! Fight Cry of the Boomers! The tiny cost of the publication could save you from making a poor decision on trash or a treasure or from a greedy relative or unscrupulous specific benefiting from you. Professional appraiser/auctioneer Josh Levine shares his years of knowledge in this charming, fast-paced, insightful and genuine book which allows the reader to find his/her "stuff" through the eyes of potential buyers . I can not imagine anyone that this book wouldn't normally benefit great deal of thought saved a future fight with my sister over my mothers Hummel collection! :) Jokes apart, I feel more knowledgeable as both a consumer and a seller after reading this. Thank you Josh Levine for sharing your experience and wisdom in this great little book. This is such an excellent book to read This is such a great book to learn. Levine explains why certain items gain and/or keep their value while some may not. I tend to get thrilled over some products and than remember that it is normally what I like but not what the new generation is thinking about. Reading this reserve is exactly true to what is going on with the generations today. I love the stories and may relate to so much. If you've ever been through, or expect to go through a cleanout of a house, get this book to be informed! Great Go through! or the uncommon C) Someone who is ready to deal with his/her own estate NOW rather than taking the easy way out and departing the mess for another person!. If you are downsizing or helping somebody downsizing; or thinking about reselling, reusing, or recycling your stuff--This book is crucial read. Definitely examine this reserve BEFORE you order a dumpster. Read if you are looking to downsize. Probably better still for buyers As an auctioneer, it was a great read. Even (or specifically) if you're in the 'get rid of stuff mode' - add THIS book to your stuff! Or hang on for some more decades in the event they come back! Interesting insight on the near future market place and a spot on comment on today's market. Reading it is like seated with the writer over a beer. Informative and fun I must say i had fun reading this book." is a good way to start your aspect hustle. The stories and information of the writer are honest and helpful. it was a great read. Fantastic, Funny, A FANTASTIC Read! I really enjoyed scanning this reserve by Josh Levine and so will you. In case you are thinking about downsizing, or are faced with helping a friend or family member remove their home, garage area, basement or attic, then this book is definitely worthy of the 2-3 hours it might take you to digest it. It's like possess a one-on-one conversation with among my most famous, honest and respected, guys in the business. I learned something in every chapter, from what things to expect with potential collectible trends from what not to worry about going forward with regards to coping with the "stuff" we all have been constantly encircling ourselves with. This book ought to be required reading for people preparing to downsize their collections, as well as those looking to begin accumulating items they love. It really is written with wit and humor. The secret to success in this fun and thrilling business is "knowledge," and Josh drops understanding just like a teenage paperboy cruising his path, delivering newspapers with specific precision and never missing a residence. His passion for everything antiques, auctions, estate product sales and the like really shines through.



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