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Jeffrey Gitomer's

LITTLE GOLD BOOK of

YES! *Attitude*



How to Find, Build and Keep
a YES Attitude for a Lifetime of
— SUCCESS & HAPPINESS —

Jeffrey Gitomer

Jeffrey Gitomer' s Little Gold Book of YES! Attitude: New Edition, Updated & Revised: How to Find, Build and Keep a YES! Attitude for a Lifetime of SUCCESS & HAPPINESS



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Everyone in the universe wants to hear YES! Every business and product sales winner really wants to hear one term: YES! Having and preserving a YES! Attitude that's powerful more than enough to help anyone attain the impossible can be done.. Attitude, you presume everything begins with YES!5 most dangerous attitude busters ...and you'll find a way to YES! even though the first, second, and third response you hear is definitely NO!5 specific things you can do to maintain your intensity, drive, and commitment. No issue! Jeffrey Gitomer will provide you with all the equipment you need to build one and keep maintaining it for life. As the world's #1 expert in selling (and the author of the best-sellers Small Red Book of Selling and The Product sales Bible), Gitomer knows more about attitude than anyone alive today. Today he's brought those lessons collectively in a book you can go through in one sitting.. learn how to overcome the 10. after that learn how to maintain your YES!What makes this publication for you? Don't simply read this publication once: research it, live it -- and earn. discover 20. Attitude?.You say you weren't born with a YES! You'll learn the 7.5 attitude gems that capture the value of thousands of books and courses.... .. When you experience a YES! a book that'll change your life! Attitude every day, for the rest you will ever have! It's not just motivation: it's a comprehensive, step-by-step, fully-integrated game plan for understanding and mastering your attitude.



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Practical, No Nonsense I've purchased the majority of Gitomer's books on sales and found he under no circumstances disappoints. Memorable. Gems of Gold to seize On the Run Great "little" book. Genius. I refer to it frequently and like having the reminders to be positive to touch people's lives in a positive way. GREAT FOUNDATIONAL Reserve to start and Preserve a YES Attitude! Many of us just want reminders plus some specific ways to employ immediately. He pulls no punches, discusses real feelings / issues and self-tests and practical suggestions to boost one's situation. He will not let the reader off the hook, when the blame rests exclusively with the reader. This is simply not a "feel good" book, but one with useful suggestions and techniques based on the "real you" that adjustments one's method of interpersonal dealings, running a business and in life.⁵ (e.All his books are organized relatively unconventionally, his trademark Perhaps, such mainly because listing a number of actions with the last one particular numbered with a .g., XX.5). I acquired the 2007 first edition of this, and wanted his updated 2017 edition." And does it ever show. Great book, even better than the 1st edition. After a near loss of life knowledge and losing my dad unexpectedly all within 9 months existence was flexing back and I was miserable. I've adopted Jeffrey for several years, EVERYTHING I could get my hands on - webinars, training programs, public appearances, and devoted myself to become his #1 devoted and passionate student! He is my guy and buy everything he makes trigger I resonate with his style, message, and just how he shares - natural, honest, and filled up with severe realities! If your attitude isn't in check, nothing else matters. Awesome book and inspirational Very practical and basic. Attitude a committed action to you and your life! Lots of love Jeffrey and many thanks for saving my life! I'm forever indebted for you! I am not a professional sales person, but a self-used consultant. I love his books and how he writes. You can pick out it up and read a quick page or two and apply it to your life that day time. Jeffrey has a way to consider the convoluted and change it out into a good sense (uncommon sense? Gitomer shares "attitude gems" that he says are mental snacks to chew on and digest. He quotes and suggests books by many authors and encourages the reader to learn at least two pages (15 minutes is his amount of time) of a positive reserve each day. Nothing is a fresh revelation in the book, but to help anyone be more positive, more constant, more productive, solve problems better, and reach goals while becoming happier, I suggest scanning this little book. Another Great Reserve by Jeffrey Gitomer! Lots of love Jeffrey and thank you for saving my entire life Jeffrey has saved my entire life! The point is, the "Little Gold Publication of YES! Yes, I'm in sales, but the book will benefit even those who aren't in sales to become better. Just like his additional books, it's an engaging read and a publication you can grab anytime, open up any web page and boom, you'll get a lift.. In 100 years, there will probably be no mention of Jeffrey Gitomer in virtually any history books.. in the event that you apply it! Your own life coach I'm uncertain how I came across this small gem, but We was certainly in the feeling for something upbeat - and that is what this reserve delivers. Gitomer isn't all that not the same as thousands of self-help authors that have come before him. Like Jeffrey. There's little question that everything in this Gitomer reserve are available in one or more of the books in his library. But here's the difference: Gitomer is normally a showman, a one-man revue of positive thinking. Every page sparkles with the drive of Gitomer's character and his relentless (if ancient) message: you are everything you believe. You can dip in anywhere and come up with a handful of shiny, shining attitudinal nuggets to transport you through a bad moment, a bad day time, maybe a good bad year. So easy to examine with plenty of actionable articles to maintain you in a positive mindset to achieve business, sales and existence. Five Stars Say yes to the book I would recommend it highly to any young This book has helped me so much in my professional career. Five Stars A great book for anyone's library. Many changes in format, color and size of the printing, use of white space, totally unconventional to past books, and impactful.. Maybe not even in twenty years. However the guy is definitely in the "now". An effective self-promoter of his personal self-help regimen, product sales consultancy and a couple of additional businesses. He claims to deliver more than 120 live seminars a year. I think he'd be a deal with to see: I get the theory that he could light a string of Xmas tree lights with his very own energy. There's more than enough gasoline to fill anyone's container.Jerry Yes! Pull it out once you need a little does of attitude improvement. Attitude" is a convenient thing for your table. attitude is for real I'm usually skeptical about self-help kinda deals but my pal insisted I get this and I have to admit, it's helped me a lot. This book actually opened my eyes to what a shift in attitude could perform for me. I'm just starting to implement changes and will already see some benefits in my day to day time. I would recommend this to anyone seeking to have better

relationships, perform better at their work or just generally feel better. The publication is super easy to learn and Jeffrey writes in a way that anyone can gain access to and gain something whenever they pick up the book. But I'm a nut with a good attitude, baby. Should be examine, studied and practiced. Some of it just basic corny: "If you feel I'm nuts, you might be right. I would recommend it extremely to any youthful, aspiring sales professional!) approach which is simple to use. Great foundational book! Whether your trying to improve your home or work life, this book has actionable items to help you get, and Hold a YES attitude! I would recommend this reserve to EVERYONE I understand! Loved this book Loved this book! He intersperses quotations from self-help classics with his own kind of homespun guidance. Jeffrey writes in a manner that engages and provokes. Love Jeffrey. Highly recommended and an ideal gift. Start here, make a Yes! As such I too am in "product sales". He even gives away the secret of his achievement on page 8 when he tells the reader that he provides 982 books on positive mental attitude and personal advancement in his personal library. Awesome book and inspirational.



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